Our Four Different Selves

A

RATIONAL SELF

Analyzes
Quantifies
Is logical
Is critical
Is realistic
Likes numbers
Knows about money
Knows how things work

EXPERIMENTAL SELF

Infers
Imagines
Speculates
Takes risks
Is Impetuous
Breaks rules
Likes surprises
Is curious / Plays

B

SAFEKEEPING SELF

Takes preventive action
Establishes procedures
Gets things done
Is reliable
Organizes
Is neat
Timely
Plans

FEELING SELF

Is sensitive to others
Likes to teach
Touches a lot
Is supportive
Is expressive
Is emotional
Talks a lot
Feels

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